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E, KARL & CO.

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COLUMBUS, OHIO

General Contractors

The Most Prominent BUILDERS AND CONTRACTORS of Columbus, Ohio

PUBLISHED BY THE NATIONAL ARCHITECTS' PUBLISHING COMPANY, COLUMBUS, OHIO

STATE IMPECTOR OF WORKSHOPS AND PACTURISM

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FOREWORD

## JEFF COPELAND & JIM SMITH

Tn 1910, Edward Elford, a concrete foreman working on a bridge project, decided the company he worked for didn't Lake the right core values. He promptly quit and, with \$153.75 of his own money, started his own company. That company is Elford, Inc., and this book is a recounting of the company's first 100 years.

Since those humble beginnings, Elford employees have invested more than 15 million hours in building projects across central Ohio and the Midwest. The buildings have included hospitals, retirement centers, schools, research facilities, offices and interiors, manufacturing plants, retail and distribution centers, religious facilities, and, more recently, green buildings. Every Elford employee can take pride in these projects, and in the decades-long relationships we have built with scores of companies and organizations.

Today, Elford, Inc., is the oldest commercial construction company in central Ohio and one of the top five local builders annually. We owe these achievements to our employees and their abilities to meet whatever challenges our times and our building projects present. Their efforts are what make this company great.

One of Elford's hallmarks has always been respect for our roots. This book honors that. And, as you flip through its pages, you will see the results of our other hallmark, our Core Values; unchanged after 100 years:

> Be Trustworthy Build Lasting Relationships **Build Community** Work Hard/Work Smart Keep Learning

We are proud to be the sixth team to lead this great company, and we pledge that our values will not change as we start our next 100 years, continuing to be "More Than Just the Best Building Contractor."

JEFF COPELAND

CHAIRMAN, CEO

PRESIDENT, COO

FACING PAGE

Of the hundreds of construction firms and suppliers listed on this 1911 builders' directory, Elford is the only company still in business in central Ohio.

Great builders {2} Great Buildings

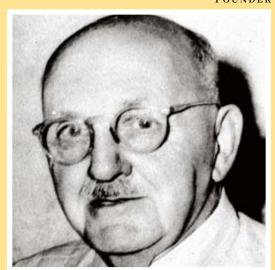
# GREAT BUILDERS. GREAT BUILDINGS. TABLE OF CONTENTS

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E. ELFORD & SON BUILDING COLUMBUS, OHIO

FOUNDER



## Edward "Pop" Elford

In 1910, Edward "Pop" Elford made a decision that would have a profound, long-term impact on the construction business in central Ohio. An English immigrant in Columbus, he worked as a supervising laborer on the Town St. Bridge project, and walked off the job when his boss insisted that he place the reinforcing for the concrete in a way he knew was wrong. Rather than sacrifice his standard of quality, Pop quit — and started his own construction company. With just \$153.75 in savings, and a firm belief in honest service and personal integrity, he launched E. Elford & Son General Contractors. A century later, his vision still guides us — and his values still form the core of our philosophy.



1910 COLUMBUS PACKING COMPANY

# A SOLID FOUNDATION

From the beginning, Elford construction projects have always been about building relationships.

Not long after E. Elford & Son opened for business in April 1910, Columbus Packing Company became its first client. With a contract valued at \$200, the project was a modest start for the firm. But one month later, Columbus Packing hired Elford for a much larger project — establishing a pattern of repeat business that would become a hallmark of the company's success. Pop knew that quality workmanship and personal attention lead to satisfied customers. And satisfied customers lead to long-term business relationships.

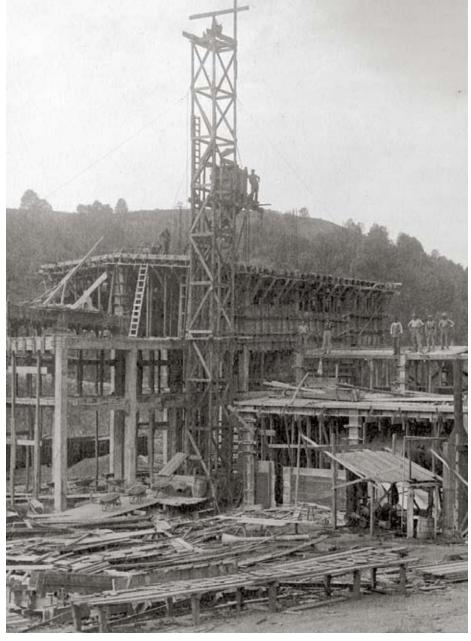


1910 COLUMBUS PACKING COMPANY COLUMBUS, OHIO



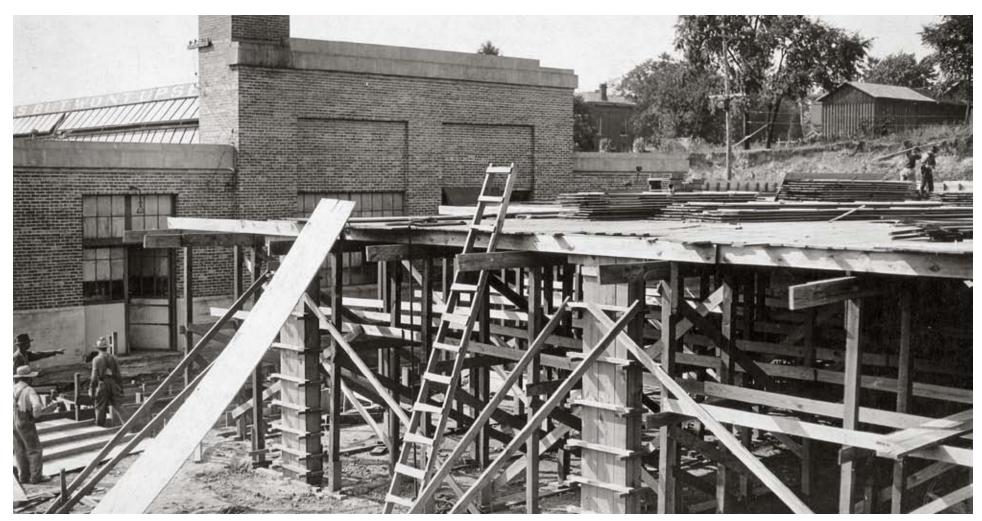


Increased use of mechanical concrete mixers reduces time and labor on the jobsite.



1910 BLACK DIAMOND COAL COMPANY

Great Builders (8) Great Buildings



1919 FLXIBLE SIDECAR COMPANY LOUDONVILLE, OHIO



The "Hard-Boiled Hat," a predecessor to the modern hard hat, is invented.



1919 KROGER PACKING COMPANY COLUMBUS, OHIO



# THE EXTENDED ELFORD FAMILY

Pop understood the value of good workers and treated them like family. Superintendents (such as those pictured above) received frequent invitations to card parties at Pop's farm on Cleveland Avenue. And each year, their families were treated to elaborate Fourth of July parties complete with fireworks.

### {IN THEIR OWN WORDS}

"The company is the people. Anybody can go buy equipment. Anybody can rent a warehouse or an office. It's the people."

J.R. JOHNSON
EVP, FIELD OPERATIONS
AND ELFORD EMPLOYEE
SINCE 1975



19,15 19,16 19,17 19,18 19,19



1920 KNOX TIRE AND RUBBER COMPANY MT. VERNON, OHIO

# GAINING MOMENTUM

Elford expands services to keep pace with the demands of a growing business community.

The 1920s brought new levels of prosperity to much of the nation, and to "Good Old Columbus Town." The 1921 fire that burned down City Hall sparked a Downtown boom. Farther up High Street, at The Ohio State University, football sensation Chic Harley spurred the construction of Ohio Stadium in 1922.

Elford & Son was a big part of the action, and the company grew dramatically in its second decade. Before long, its portfolio included multistory offices, large industrial plants, institutional buildings, bridges, and other public works.





1923 OHIO WESLEYAN UNIVERSITY
PERKINS OBSERVATORY
DELAWARE, OHIO



1924 CALUMET STREET VIADUCT COLUMBUS, OHIO



WOSU-AM becomes the first radio



1924 E.G. BUSCHIEB BUILDING

Great builders [10] Great Buildings



1925 EDISON INTERMEDIATE SCHOOL GRANDVIEW HEIGHTS CITY SCHOOLS GRANDVIEW HEIGHTS, OHIO



1928 SCHINE'S VERNON THEATER



1926 AMERICAN EDUCATION PRESS, 40 S. THIRD ST. COLUMBUS, OHIO

#### 1929 OHIO WESLEYAN UNIVERSITY

SELBY STADIUM DELAWARE, OHIO





Port Columbus airport opens, connecting

Columbus to transcontinental air/rail service.



1929 MASONIC TEMPLE BLENDON LODGE NO. 339 WESTERVILLE, OHIO



## A COMPANY LIKE NO OTHER

While most competitors let laborers go once a project was completed, then hired new crews for the next, Elford & Son went from job to job with the same crews, adding new groups of skilled workers as needed. The company had its own bricklaying force, its own carpentry and concrete forces, even its own painting crew. No other competitor worked this way.

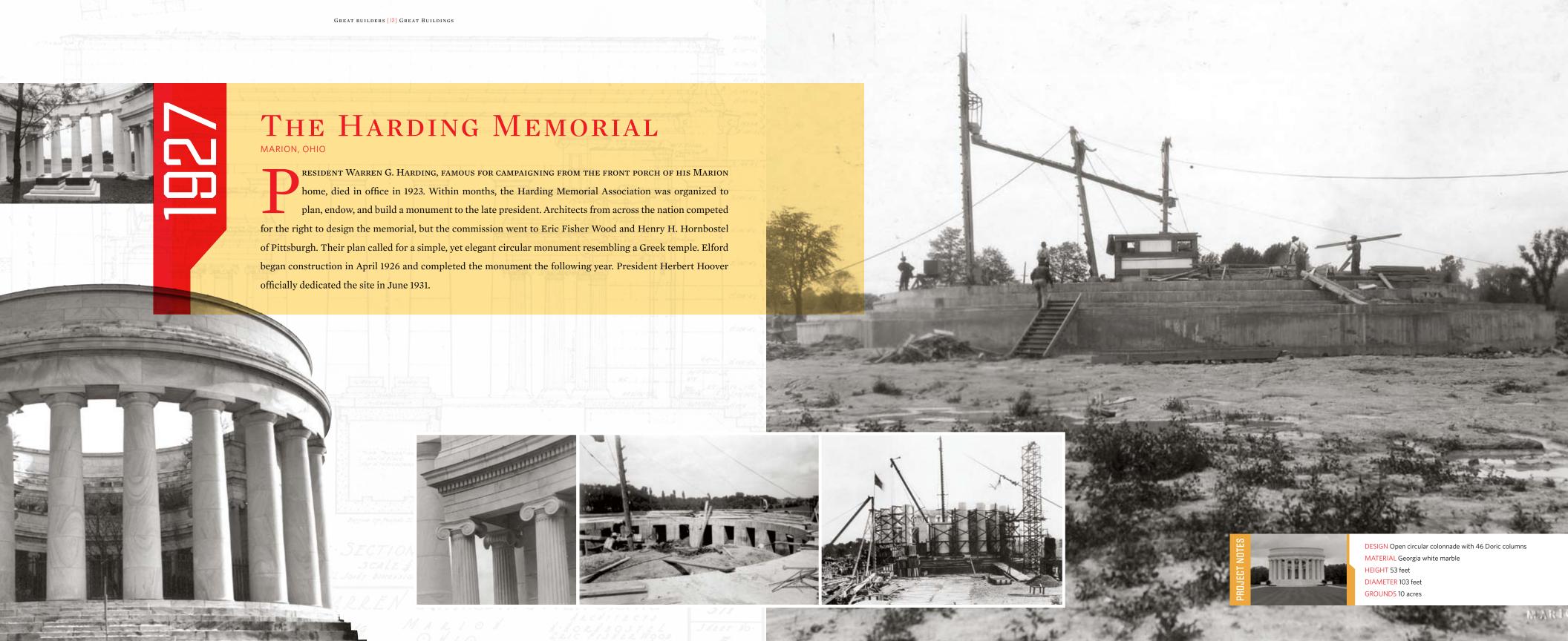
#### {IN THEIR OWN WORDS}

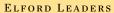
"Our crews knew, from having worked at other places, that this company was special. Having a job with Elford, they were envied, and they took pride in that."

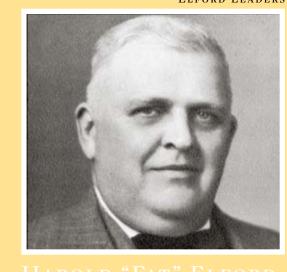
THOMAS C. FITZPATRICK

President, Senior Chairman 1965—1984

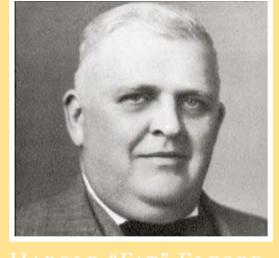
1925 1926 1927 1928 1929





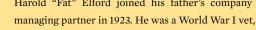


Harold "Fat" Elford joined his father's company as a



had been mayor of Upper Arlington.

bucket and same ladle as his crews.

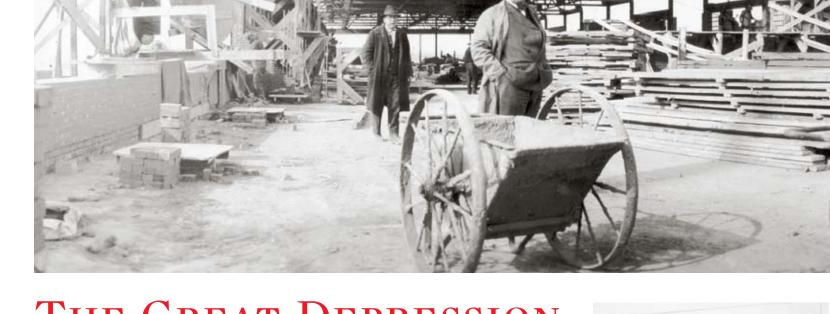


managing partner in 1923. He was a World War I vet, held an engineering degree from The Ohio State University and Throughout the difficult '30s, he applied his genius for

solving construction problems. As the decade ended, he focused on increasing services and expanding operations, crafting an organization of superintendents and journeymen trained under the Elford standard of quality, responsibility, and personal interest in every job. Like Pop, he was at the jobsites and knew his workers personally. Everyone could talk to a guy named Fat (a college nickname), especially when he drank from the same water



FAT ELFORD (STANDING BEHIND CONCRETE BUGGY) CHECKS PROGRESS AT THE JOBSITE.



# THE GREAT DEPRESSION

As economic hardship devastates the construction industry, Elford must adapt to survive.

The construction boom of the 1920s came to an abrupt end after the stock market crash of 1929. Struggling simply to remain solvent, businesses put the brakes on expansion plans and capital improvements. In Columbus, the downturn took a heavy toll on construction companies. Membership in the Builders Exchange dropped from 212 firms to 144 by 1933, and was down to just 70 by 1938. Elford, which had found great success in the industrial sector in the '20s, completed just a handful of commercial projects in the early 1930s. The new focus was on bridges and other public works projects funded through the federal Works Progress Administration.



1932 THE FAYETTE THEATRE NEWARK, OHIO



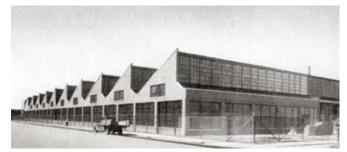
## {1933} A HOLIDAY TRADITION

In the midst of the Great Depression, Pop Elford started a tradition designed to make sure his extended family wouldn't go hungry at Thanksgiving. On the last work day before the holiday, he sent truck drivers out to pick up a load of live turkeys. They were delivered to company headquarters, where each worker received a fluttering, squawking bird to carry home that night. The tradition continues to this day in the form of grocery gift cards that enable every employee to enjoy Thanksgiving dinner courtesy of Elford.

GREAT BUILDERS [18] GREAT BUILDINGS GREAT BUILDERS [17] GREAT BUILDINGS



1938 THE TIMKEN ROLLER BEARING COMPANY COLUMBUS, OHIO



1937 COCA COLA BOTTLING COMPANY COLUMBUS, OHIO

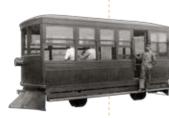


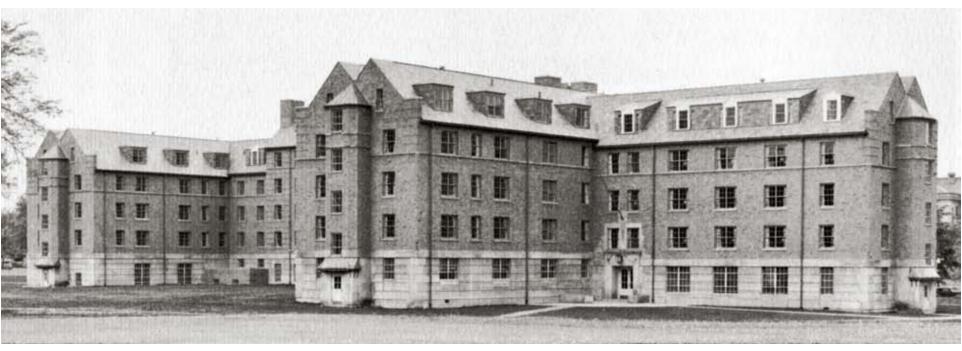
1938 THE MIDLAND THEATRE NEWARK, OHIO



#### ;----- 1935

Trolley coach service begins in Columbus, replacing existing streetcar lines.





1939 THE OHIO STATE UNIVERSITY BAKER HALL COLUMBUS, OHIO



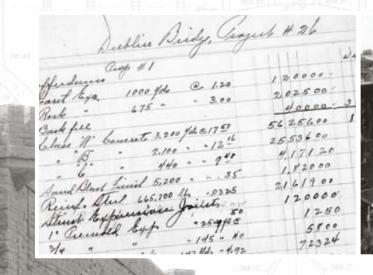
1939 THE OHIO STATE UNIVERSITY CANFIELD HALL COLUMBUS, OHIO



# DUBLIN BRIDGE PROJECT

DUBLIN OHIO

the time, Elford's estimators did everything they could not to be underbid. In the case of the Dublin Bridge project, Elford found itself tied with another builder for the low bid. A coin toss determined which firm got the contract — and luck was on Elford's side. The Dublin Bridge was literally the only active project the company had for the rest of 1935. To keep everyone employed during those lean times, Pop Elford decided to cut the shifts to just five hours per day so that all of his workers could be assigned to work on the bridge, ensuring that no one went without a paycheck.



# Dublin Bridge job won on coin toss

The job that was won on the toss of a coin may have been the job that kept Elford Inc. in business during the Grea

Depression.

Elford's bid to construct the Dublin
Bridge across the Scioto River was idenBridge across the Scioto River was idenbridge to that of another contractor. Elford
tical to that of another contractor and won

ontract.

m C. Fitzpatrick, Elford board

m C. Fitzpatrick the bridge con-

ruction details.

tilt. The controller jumped off and boom and box went right through

Luckily. Fitzpatrick said, the crew was working on another part of the wood scaffolding. "The crane operator was placing stone for the crew to start the port section."

Because times were hard, Elford anted to keep its employees working to do that during the bridge construction, two crews worked short shifts each ay. "That way, the individual employee ay. "That way, the individual employee for the bours each day and worked for the super the

DESIGN Open spandrel with six arched spans

MATERIAL Reinforced concrete, faced with local limestone hand-cut on site

LENGTH 627 feet

HEIGHT 50 feet above water level

OST \$199.623.35



1940 MARZETTI RESTAURANT

# TRANSITION TO RECOVERY

# World War II keeps construction on hold, but post-war boom revives an industry.

America's war effort created new demand for manufacturing, providing a much-needed economic boost. But aside from these factories, construction activity remained low. Materials shortages and rationing made it difficult to keep jobsites supplied, and most of the labor force was off fighting the war. When those servicemen and women came home in 1945, however, construction shifted into high gear to keep pace with economic expansion — and, in Columbus, rapid population growth. Mayor James A. Rhodes' Columbus Metropolitan Committee spurred the building of everything from roads to hospitals. Elford kept busy with additions to manufacturing plants and warehouses, as well as new office buildings, banks, retail stores, and academic facilities.



1940 KEEVER STARCH COLUMBUS, OHIO



1940 CITY NATIONAL BANK & TRUST COMPANY COLUMBUS, OHIO



#### - 1944

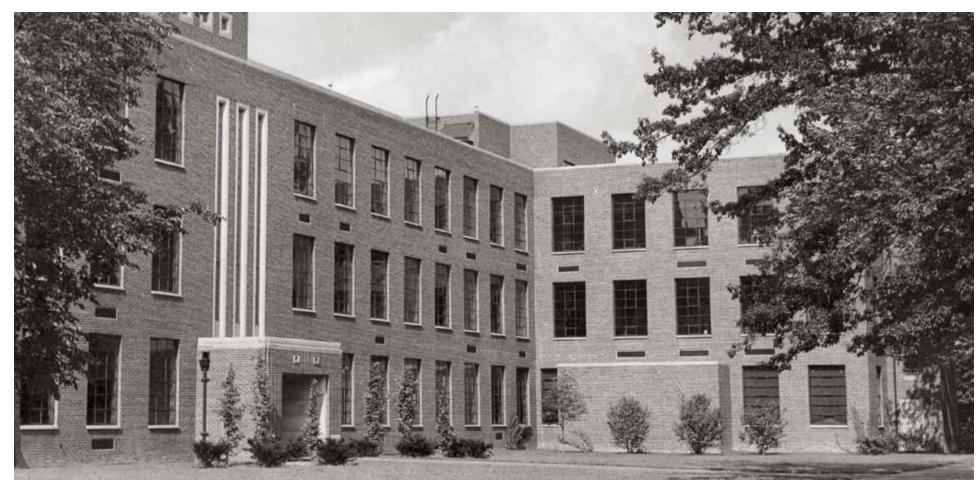
The first automatic, general-purpose digital computer is completed at Harvard University with a \$5 million grant from IBM.



## ELFORD GOES FOR OHIO STATE

Through the '40s, the company built 12 major facilities for Fat Elford's beloved alma mater. Though Ohio Stadium wasn't one of them — Elford was runner-up bidder on the 1922 project — Fat bought forty tickets on the 50-yard-line for every OSU home game. Co-workers, clients, and suppliers attended with him. But Fat went even further to show his support, making sure every piece of Elford equipment was painted scarlet and gray.

Great builders (22) Great Buildings



1947 CAPITAL UNIVERSITY SCIENCE HALL COLUMBUS, OHIO



1948 CAPITAL UNIVERSITY STUDENT UNION COLUMBUS, OHIO



1947 NATIONAL ELECTRIC COIL COLUMBUS, OHIO



Columbus' Town & Country Shopping Center, one of the first in the nation, opens.

Photo courtesy of Casto



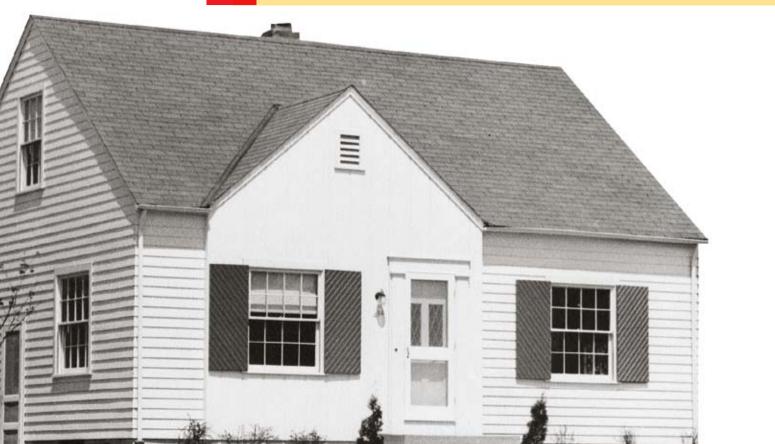
1948 JEFFREY MANUFACTURING CO.
BOILER HOUSE
COLUMBUS, OHIO

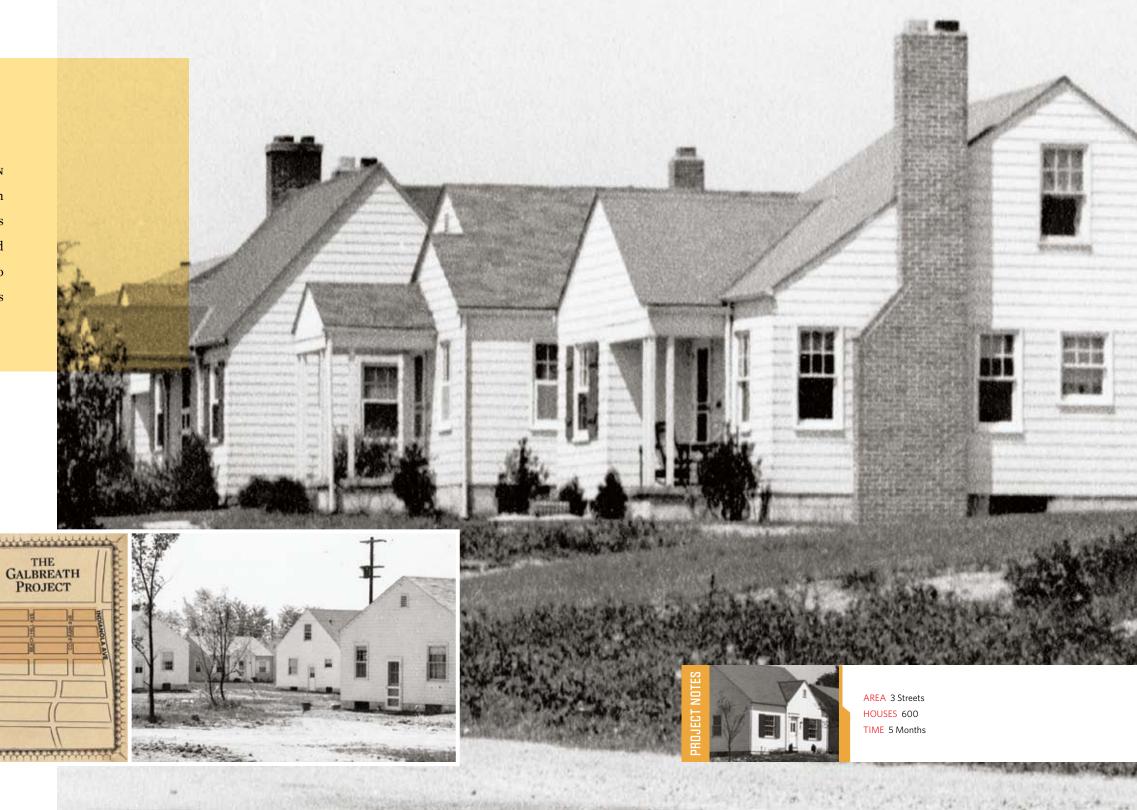
1945 1946 1947 1948

# THE BEECHWOLD HOMES CO.

COLUMBUS, OHIO

LFORD HAD NEVER BEEN IN THE BUSINESS OF BUILDING ENTIRE HOUSING DEVELOPMENTS. BUT WHEN you're asked by John W. Galbreath, you make an exception. Galbreath, who made his fortune in commercial real estate development, foresaw a need in 1941 for more new housing in the Columbus area. The economy was showing signs of recovery. Soldiers would eventually be returning from war. People would be looking for homes in the growing suburban communities. Galbreath formed the Beechwold Homes Co. to develop a new neighborhood south of Morse Rd. between High St. and Indianola. Three new residential streets were created, and Elford got the contract to line them with new homes — 600 houses in just five months.





## 1950 ST. STEPHEN'S EPISCOPAL CHURCH COLUMBUS, OHIO

1952 PERPETUAL FEDERAL SAVINGS AND LOAN URBANA, OHIO

# Breaking new ground

An unexpected leader emerges following tragic losses in the family.

The postwar boom changed America, and made the 1950s a high-speed decade. Suburbanization was in full swing; during the decade, Columbus doubled in size from 40 to 89 square miles. To get to work, men drove cars on the fast new freeways constructed during the second half of the decade. Women stayed in the suburbs, raising the kids — including a new subgroup dubbed "teenagers" — and organizing neighborhood barbeques. Things were different at Elford & Son too. In 1949, Fat Elford died of a heart attack. To keep their family of workers employed, Pop and Fat's wife, Mary, incorporated the company. Mary was named president and remained so until 1965.



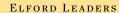
1954 COLUMBUS SURGICAL CENTER COLUMBUS, OHIO



1954 GOODYEAR TIRE & RUBBER CO. COLUMBUS, OH



1950
 City National Bank of Columbus opens the first "drive-in" banking window.





## MARY ELFORD

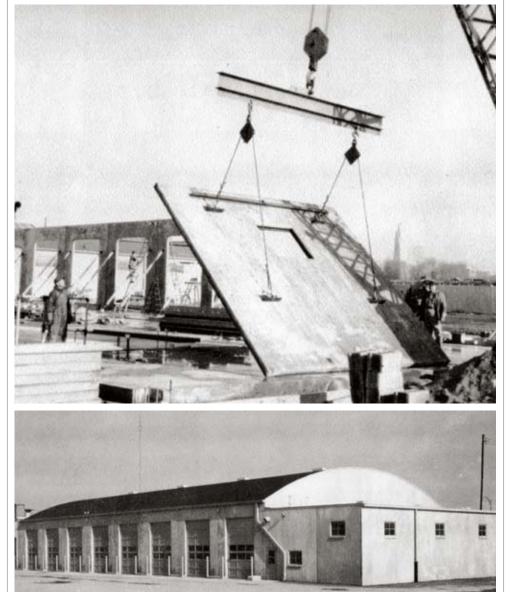
Harold and Mary Elford married in 1923, the same year he joined his father at Elford & Son. It was not unusual for the couple to discuss details of current projects when Harold got home from work. Over time, Mary learned a great deal about the construction business. Her knowledge served Elford well when she became the first woman to lead a major Ohio construction company. Celebrated in a local newspaper article headlined "She Has Made Her Place in a Man's World," Mary was quoted as saying, "'Fat' prepared me for the job all through our 27 years of married life, but I never realized it was happening."

Mary S Efford

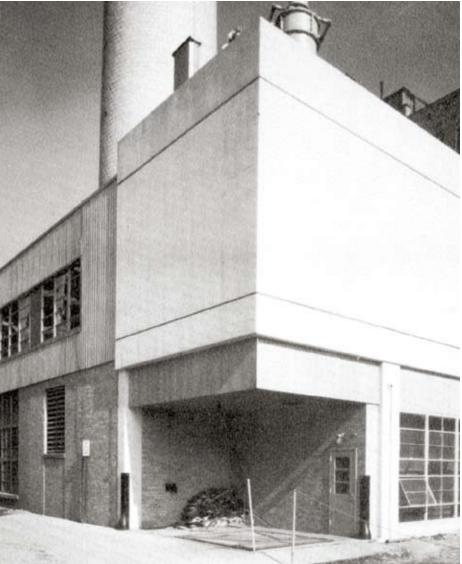
GREAT BUILDERS (28) GREAT BUILDINGS GREAT BUILDERS (29) GREAT BUILDINGS



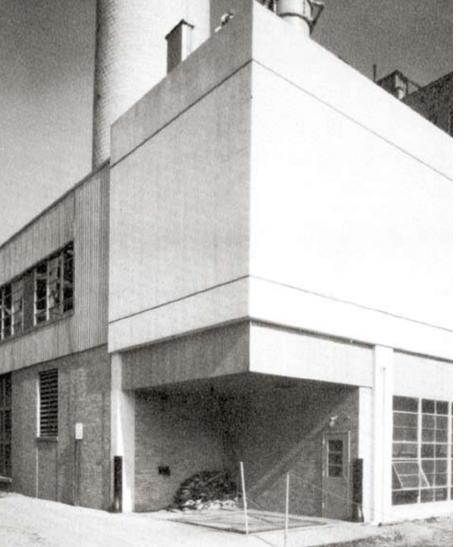
1955 ST. MARY'S HIGH SCHOOL COLUMBUS, OHIO

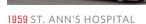


1958 ANDERSON CONCRETE CORPORATION GARAGE COLUMBUS, OHIO



1958 GRANT HOSPITAL SERVICE BUILDING COLUMBUS, OHIO





COLUMBUS, OHIO

1959 PRESUTTI'S VILLA

GRANDVIEW HEIGHTS, OHIO



## THE ENVELOPE CONTRACT

In early 1950, after Fat Elford's sudden death, the company was about to start a big Battelle project. But no one could find the contract. Thomas C. Fitzpatrick had to visit Battelle to ask what amount had been agreed upon. The Battelle official answered without hesitation: "Twentyfive thousand dollars. Fat sat right where you are now, tore a corner off an envelope sitting on my desk, and wrote down the number." Recalled Fitzpatrick: "A little scrap of paper we found under his glass desktop was the contract."

#### {IN THEIR OWN WORDS}

"Elford builds relationships, not just buildings. We look for clients who will allow us to partner with them in their building programs. This allows us to better understand their needs, engineer solutions, and provide the highest level of service for the maximum return on their construction investment."

THOMAS C. FITZPATRICK

PRESIDENT, SENIOR CHAIRMAN 1965—1984



Port Columbus erects new terminal.

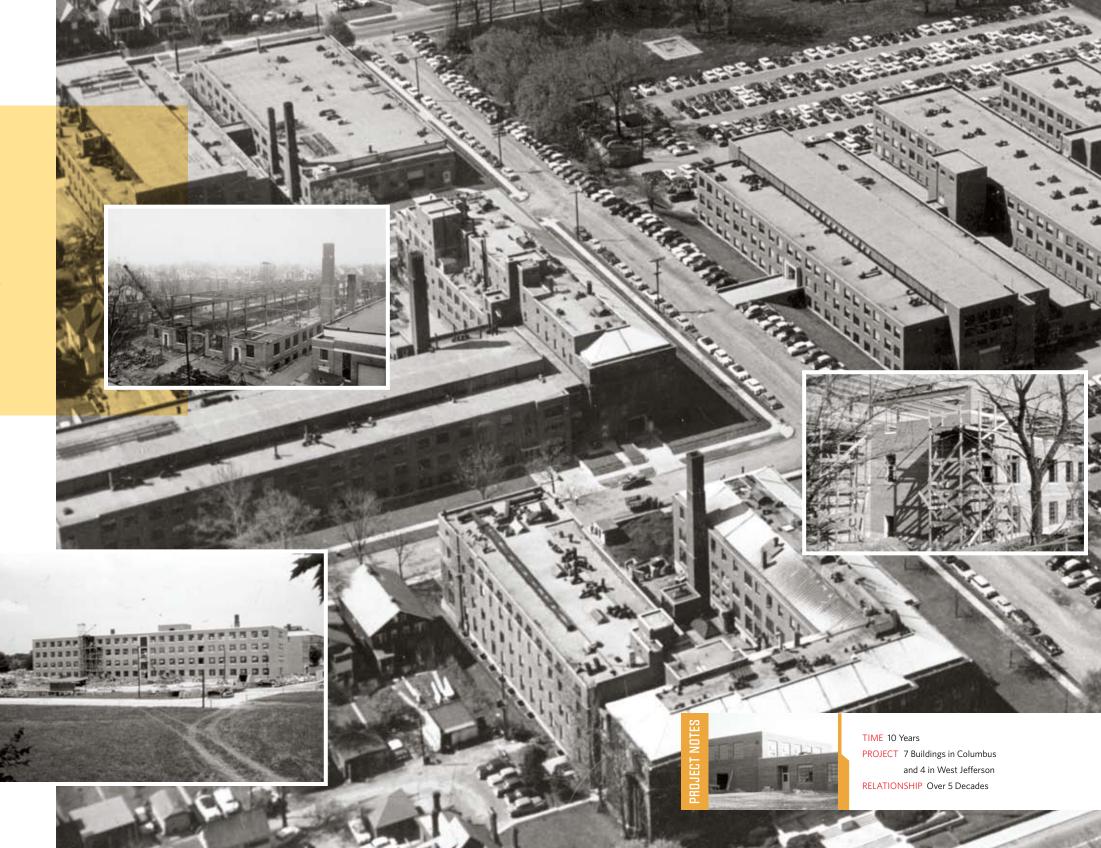
1955



# BATTELLE MEMORIAL INSTITUTE

COLUMBUS, OHIO

ATTELLE MEMORIAL INSTITUTE, COLUMBUS' PREMIER NONPROFIT RESEARCH ORGANIZATION, OPENED its first laboratory in 1929. Ten years later, they asked Elford to build a second wing, and a relationship was born. During the 1950s, Elford crews worked at Battelle sites every year of the decade, erecting Buildings 5, 6, 6A, 7, 7A, 9 and 10 in Columbus. In rural West Jefferson, Elford constructed the facilities where Battelle created the world's first nuclear fuel rods and developed the fuel for the first nuclear submarine, the USS Nautilus, launched in 1954.



1960 FRANKLIN FEDERAL SAVINGS & LOAN CORPORATE HEADOUARTERS COLUMBUS, OHIO

# ONWARD AND UPWARD

Technological advances help Elford put its mark on Columbus' skyline.

The Baby Boomers came of age in a decade marked by assassinations and anti-war, civil rights, and women's rights protests. Columbus made its contributions in the sports world, with Jack Nicklaus launching the career that made him the Best Golfer of the Century, and the Ohio State Buckeyes football team winning the 1968 National Championship. Beyond that, the city had image problems. The Wall Street Journal called it "this relatively out-of-the-way city," and *The Atlantic Monthly* said it was "not really urban." Columbus hadn't added a skyscraper since 1927, when the Leveque Tower became the first. But that was about to change, and Elford would add the two most distinctive pieces of the new skyline.



1960 FRANKLIN FEDERAL SAVINGS & LOAN COLUMBUS, OHIO



1964 COVENANT PRESBYTERIAN CHURCH COLUMBUS, OHIO



ELFORD LEADERS

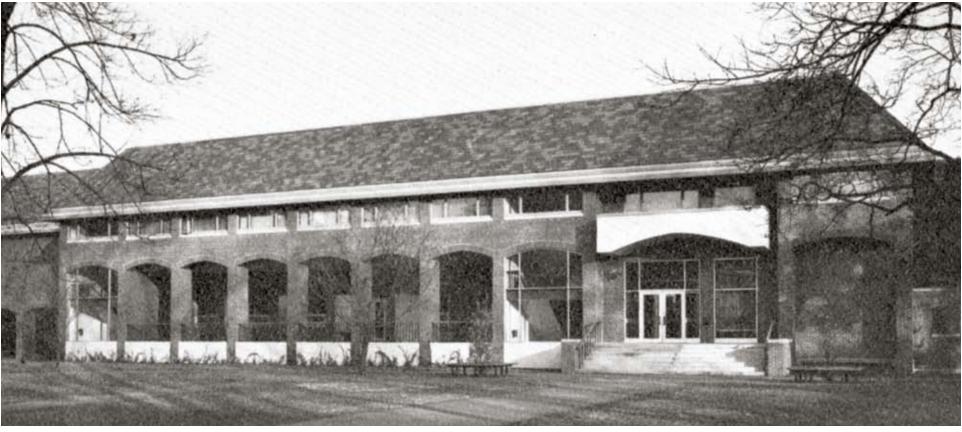
In the summer of 1936, Tom Fitzpatrick started working for Elford as a water boy, making \$1.50 per day. Not yet in high school but big for his age, Tom managed to get in a few weeks of work before the foreman discovered he was underage and had to let him go. That brief experience showed Tom his future. The next summer, now of legal working age, he was hired back as a laborer for 25 cents an hour. He soon moved up to carpenter's helper, doubling his pay. After earning a civil engineering degree from The Ohio State University, he worked his way up to general superintendent. Named president when his Aunt Mary retired in 1965, he held the position until 1984.



Elford General Superintendent Thomas C. Fitzpatrick is named "Man of the Year" by the Builders Exchange of Columbus.

Thomas C. Fitzpatrick





1968 CAPITAL UNIVERSITY LEARNING CENTER COLUMBUS, OHIO



1969 MAIN & THIRD OFFICE BUILDING COLUMBUS, OHIO



1969 CITY NATIONAL BANK & TRUST COMPANY COLUMBUS, OHIO



1969
 July 20, Neil Armstrong of Wapakoneta became the first man to walk on the moon

## THE CLIMBING CRANE

GREAT BUILDERS (35) GREAT BUILDINGS

In 1961, Elford, Inc., acquired a major technological boost in the form of the Linden climbing crane. The newest thing in construction, the crane ascended with a high-rise building as the work progressed. The cranes were manufactured in Scandinavia, but one was on a job in St. Louis, and Tom Fitzpatrick flew there to look at it and talk to the supervisors and crews. Elford hadn't bought much of its own equipment before, but Tom liked this crane. The purchase quickly proved its worth. As soon as the Christopher Inn was finished, the crane was moved to a high-rise project at Battelle, then to another job. For seven straight years, it was never off a working project. When other Columbus contractors saw what it could do, they bought their own, but Elford had the city's first.

#### {IN THEIR OWN WORDS}

"We paid \$40,000 for that rascal. Mary Elford almost dropped dead.

I thought she was going to throw me through the door."

#### THOMAS C. FITZPATRICK,

President, Senior Chairman 1965—1984

GREAT BUILDERS (36) GREAT BUILDINGS GREAT BUILDERS (37) GREAT BUILDINGS



# THE CHRISTOPHER INN

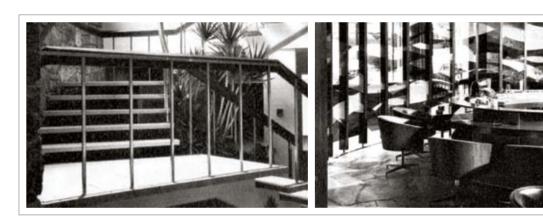
COLUMBUS, OHIO

NYONE WHO LIVED IN COLUMBUS BETWEEN 1963 AND 1988 REMEMBERS THE CHRISTOPHER INN ON E. Broad St. With 16 circular floors of hotel rooms perched atop a spiral parking ramp, this remarkable Astructure was more than a landmark; it was modern art. It was Elford's tallest building to date, made possible by the company's 1961 purchase of a climbing crane. Owning the latest construction equipment instead of renting it — allowed Elford to submit the lowest bid.



"I thought that building would be the last building in the world. It was 6,400 yards of concrete and 45 tons of reinforcing rods. And all of it — not just the structure — was poured concrete."

> THOMAS C. FITZPATRICK, ON THE CHRISTOPHER INN





**GROUNDBREAKING:** December 12, 1961 **GRAND OPENING:** July 18, 1963 OOMS: 137 guest rooms on 16 floors AREA: 155,000 square feet OTAL HEIGHT: 170 ft., 4 in. RCHITECT: Karlsberger Associates





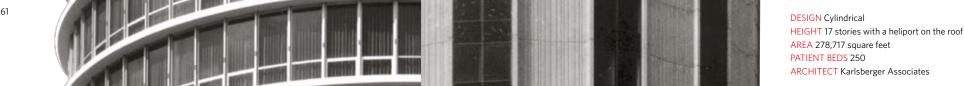


# ST. ANTHONY HOSPITAL

COLUMBUS, OHIO

OWARD THE END OF THE '60s, ELFORD MOVED THE CRANE FARTHER DOWN E. Broad to erect a second circular building: the 250-bed tower addition to St. Anthony Hospital. Like the Christopher Inn, its rooms were wedgeshaped. Unlike the inn, the hospital still exists, as OSU Hospital East. The Christopher Inn was razed in 1988 to make way for the museum expansion.









1970 McDONALD'S
COLUMBUS, OHIO

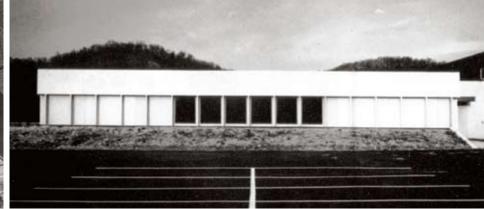
# STAYING THE COURSE

Growth continues in central Ohio despite volatile politics in the nation and around the world.

A political firestorm named Watergate consumed the first half of the decade, eventually driving President Richard M. Nixon from office in August 1974. Columbus, though, remained stable under the quiet leadership of Mayor Thomas Moody. In 1975, the I-270 outerbelt was completed, creating new corridors of commercial and industrial development. The downtown skyline expanded with the additions of the 21-story Motorists Mutual Building (1973), the 34-story Borden Building (1974), the 41-story State Office Tower (1975), and the 40-story One Nationwide (1978). And Elford further consolidated its reputation for craftsmanship and problem-solving with projects big and small, including schools, factories, office buildings, and five McDonald's restaurants.



1970 PEPSI COLA BOTTLING CO./G&J BOTTLING COLUMBUS. OHIO





1970 ST. MARY OF THE SPRINGS MOTHERHOUSE



1971 BATTELLE WEST JEFFERSON

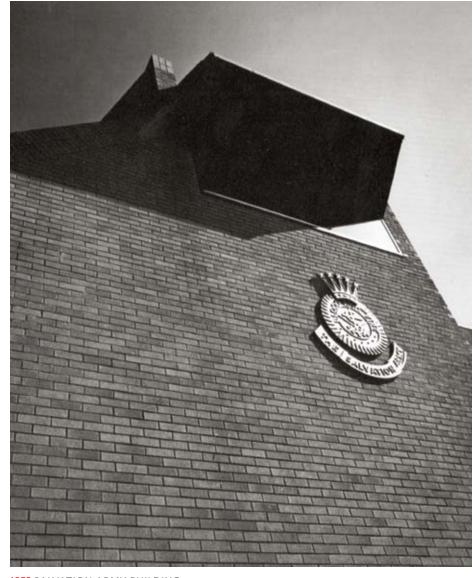


Chicago's Sears Tower opens as world's tallest building.

GREAT BUILDERS (39) GREAT BUILDINGS

1970 1971 1972 1973

Great builders (40) Great Buildings



1975 SALVATION ARMY BUILDING COLUMBUS, OHIO



1977 FRANKLIN JUNIOR HIGH SCHOOL COLUMBUS, OHIO



= 197

The Bicentennial of the United States is celebrated throughout the nation. The 200th anniversary included Operation Sail in New York City, as well as a Bicentennial Wagon Train that traversed the nation throughout the year.



1977 COLUMBUS TECHNICAL INSTITUTE COLUMBUS, OHIO



1977 6400 E. BROAD STREET BUILDING COLUMBUS, OHIO



# THE COMPUTER THAT BROUGHT IN JOBS

Elford was one of the first local construction companies to have its own computer, an IBM System-1400. It was as long as a couch and waist-high. It required a separate, wall-mounted circuit board of jumper wires for each bookkeeping function, and they had to be swapped out by hand. The computer's ability to coordinate with Anheuser-Busch's computer landed Elford several construction jobs there.



---- 10

The Chrysler bailout is approved by the federal government. A \$1.5 billion loan-guarantee plan is floated to assist the third largest car maker in the United States.

1975 1976 1977 1978 1978



1983 HOLY TRINITY LUTHERAN CHURCH TRINITY LUTHERAN SEMINARY COLUMBUS, OHIO

# READY TO LEAD

Fourth generation takes over and turns things around.

By 1981, America was in the midst of one of its worst recessions, with the construction industry particularly hard hit. Yet downtown Columbus was growing, with building projects including the Grant Hospital expansion (1981), new AEP Headquarters (1983), One Columbus (1986), and City Center mall (1989). At Elford, new leaders brought new growth by 1985 with a focus on becoming the flagship construction company of central Ohio. One of their big contracts was a joint venture of 157 renovation projects for Columbus Public Schools, mainly in summer. Throughout the four-year project, Elford's work never once delayed a school opening in fall.



1982 OHIO BELL TELEPHONE
COMMERCIAL BUILDING ADDITION
UPPER ARLINGTON, OHIO



Marysville Honda plant dedicated.

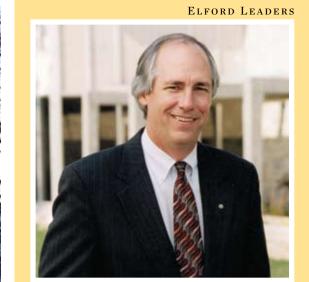
1984 MARZETTI
MANUFACTURING PLANT AND OFFICES



1984 AMERICAN RED CROSS BUILDING ADDITION COLUMBUS, OHIO



1984 BAKER-HOSTETLER COLUMBUS, OHIO



## $\Gamma \mathrm{J}$ $\mathrm{Fitz}$ patrick

Thomas J. Fitzpatrick knew he wasn't a construction guy. He thought his stint at the family company would be limited to summer jobs to earn college money. He started in 1966. He became a high school chemistry teacher, then entered OSU's business college. In 1972 he joined Elford's front office. He succeeded his dad as president in 1984, becoming the fourth generation to take the position. Few companies manage that transition. The senior Fitzpatrick made sure Elford did, and his son set up the company for a successful future. He laid out a new succession plan and instituted team management. "You find the best people, play to their strengths and away from their weaknesses, and the rest takes care of itself," he said.





19<u>8</u>0 1981 1983 19

Great builders (44) Great Buildings



1986 MEIJER NEWARK, OHIO



1989 LAZARUS RENOVATION COLUMBUS, OHIO



1986 ST. MARY OF THE SPRINGS MOHUN HALL COLUMBUS, OHIO



1986 ABRASIVE TECHNOLOGY COLUMBUS, OHIO



1986 BANK ONE
COMPUTER SERVICE CENTER
COLUMBUS, OHIO



## ESTIMATORS TAKE ON A CRITICAL ROLE

The ability to accurately gauge a project's cost before beginning "is more than just counting the bricks and sticks it's about the means and the methods." This is critical to building success. Elford's estimators just got better in the 1980s as the industry switched to construction management. Contractors joined owners and architects at the planning table to make key decisions on materials, methods, schedules and even site selections.

### {IN THEIR OWN WORDS}

"There's a science and an art to executing preconstruction services.

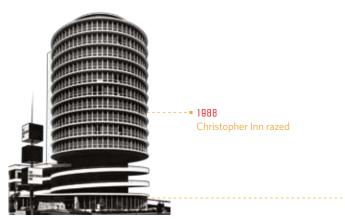
It allows us to offer our clients creative and innovative ideas during the design process. Elford brings a lot of experience to the table to enhance the design process."

JAMES W. SMITH PRESIDENT, COO



- ■ 1988

May 5 — Cleveland, Ohio is chosen to be the site of the "Rock 'N' Roll Hall of Fame."



1985 1986 1987 1988 1988

GREAT BUILDERS (48) GREAT BUILDINGS GREAT BUILDERS [47] GREAT BUILDINGS

#### 1994 LICKING MEMORIAL HOSPITAL BUILDING ADDITION NEWARK, OHIO

# MAKING DREAMS COME TRUE

## Elford moves to new headquarters and helps launch a retail revolution.

Democracy was spreading through Eastern Europe, and people everywhere were talking to and learning about each other instantly via the new connections of the Internet. America felt confident, Columbus became the nation's 16th largest city and shopping at indoor malls was a top recreational activity. But there were whispers that local entrepreneur Leslie Wexner had a dream to turn the retail world upside down on 1,200 acres east of Columbus. By 1999 he had — and Elford can proudly say it played a key role.



BREWHOUSE OPTIMIZATION COLUMBUS, OHIO



1992 PHOTONIC INTEGRATION RESEARCH, INC. COLUMBUS, OHIO

## 1993 BROOKSIDE GOLF AND COUNTRY CLUB

INTERIOR AND EXTERIOR RENOVATIONS COLUMBUS, OHIO





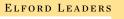


1994 WORTHINGTON FOODS ZANESVILLE, OHIO



## Quincentennial of Columbus discovering

America. Columbus celebrates with Ameriflora flower show and a Santa Maria replica.





Jeffrey L. Copeland, a registered Professional Engineer, came to Elford as a consultant in 1985, but soon had a full-time position as a project manager, then vice president of production. He led the company's adoption of higher service levels. He was named president in 1991. Under his tenure, the company won accolades and awards for its depth and breadth of experience, efficiency, attention to detail, and award-winning safety record. "One of our most successful techniques is listening and doing what the client asks us to do," he said. "Our goal is service and performance." He became chairman and CEO in 2002.



Great builders (48) Great Buildings



1996 DOCTORS HOSPITAL WEST EXPANSION COLUMBUS, OHIO

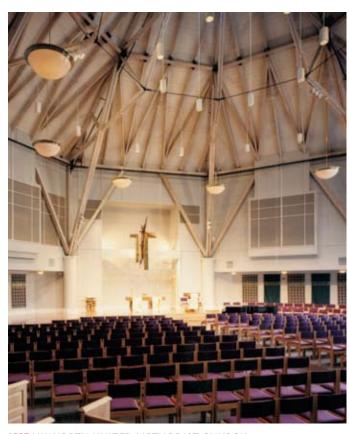


1995 WESLEY GLEN CONTINUING CARE RETIREMENT COMMUNITY

NEW CONSTRUCTION, ADDITIONS, RENOVATIONS COLUMBUS, OHIO



1996 SMITH BROS' HARDWARE CO.
BUILDING/RETAIL PLANNING ASSOCIATES
INTERIOR AND EXTERIOR RENOVATIONS
COLUMBUS ONLO



1997 LINWORTH UNITED METHODIST CHURCH COLUMBUS, OHIO



Elford named General Contractor of the Year by the Central Ohio Chapter of the American Subcontractors Association



1997 OHIO MASONIC HOME SPRINGFIELD, OHIO



1998 TARGET
LENNOX TOWN CENTER STORE
COLUMBUS, OHIO



## ELFORD FINALLY BUILDS FOR ITSELF

That's what the March 22, 1996, issue of *Business First* said when it detailed Elford's move, after 59 years at too-crowded 555 S. Front St. The company remodeled an existing structure at 1220 Dublin Rd. to give its 150 workers five times more space and a built-in crane bay. It was only the second move since Elford's founding at 54 Ruggery Building in German Village.

{IN THEIR OWN WORDS}

"The cobbler's kids are finally getting their own boots."

THOMAS J. FITZPATRICK CHAIRMAN, CEO

1995 1996 1997 1998



# EASTON TOWN CENTER

OLLIMBLIS OHIO

BUILDING THE CENTRAL BLOCKS OF EASTON TOWN CENTER WAS A COMPLEX JOB OF CONSTANTLY changing plans as new tenants signed on, daily collaboration with two competitors, and a firm opening day. Six months before that June date, BRIO restaurant was the last building to break ground — right in the middle of the whole project. "Everybody kept saying it was not going to work," said Elford president and COO James W. Smith. "But our people stayed focused on the project, not the problems. … Today, I love to drive around Easton to see the craziness and hordes of shoppers, and think back to when the hordes were workers organized to make the dream come true."





2002 COLUMBUS HEALTH DEPARTMENT NEW CONSTRUCTION, INTERIOR AND EXTERIOR RENOVATIONS COLUMBUS, OHIO

# More Service In MORE PLACES

Already central Ohio's oldest construction company, Elford becomes one of the area's top 3 builders.

The new century began with a terrorist attack unlike any in American history and ended with another recession that hit the nation, Ohio, and the construction trades hard. Elford led with its strengths, as elder care, industrial and manufacturing, research, retail, data, educational, religious, and green facilities became areas of expertise. Company services included construction management, general contracting, design-build, design-assist, and service and small projects performed in 18 different states. And 90 percent of business came from repeat clients.



2000 ABERCROMBIE & FITCH NEW ALBANY, OHIO



2000 MOUNT CARMEL EAST ADDITION AND RENOVATION COLUMBUS, OHIO



2009 EAST HIGH SCHOOL ADDITION AND RENOVATION COLUMBUS, OHIO



Buckeye football team wins BCS National Championship.

ELFORD LEADERS



An experienced civil engineer, James W. Smith joined Elford as a project manager in 1990. Technological leaps in communications - from smart phones and laptop computers in the field to informational 3-D modeling software in the office — were making everything about every project speed up. Smith made sure Elford kept up. "Every project is unique unto itself, and technology has allowed us to meet the challenges by combining all our talent and keeping our teams connected. We don't skimp on technology. That's part of what allows us to make every building experience the best possible for our clients." In 2002, Smith became company president and COO. He's overseen a period of continued growth by sticking with Pop's original values and strengthening employees' skills, particularly in leadership. "We've created a culture where everybody can make a difference."



Great builders (54) Great Buildings



2006 WESLEY RIDGE CONTINUING CARE RETIREMENT COMMUNITY REYNOLDSBURG, OHIO



2009 SOUTH HIGH SCHOOL
BUILDING ADDITION, INTERIOR AND EXTERIOR RENOVATIONS
COLUMBUS, OHIO



2007 BOEHRINGER INGELHEIM ROXANE, INC.
NEW CONSTRUCTION, ADDITIONS, RENOVATIONS
COLUMBUS, OHIO



2009 WILLOW BROOK AT DELAWARE RUN
RETIREMENT COMMUNITY
DELAWARE, OHIO



2009 EURAND, INC.
BUILDING ADDITION, INTERIOR AND EXTERIOR RENOVATIONS
VANDALIA, OHIO



Columbus City Center torn down;
Huntington Park baseball field opens



# "MORE THAN JUST THE BEST BUILDING CONTRACTOR"

That's the Elford mission statement. The company still has the best equipment, and the family of 220 workers is still schooled in Pop's values. They won't compromise quality. They can find the most economical solution, but they won't trim time spent with clients — because they're building relationships first. And they're placing an unmatched emphasis on leadership. They want to be the organization that has the talent to lead the project, not just build it.

#### {IN THEIR OWN WORDS}

"We're a service provider to lots of blue chip companies. We have to be on our game all day, every day." JAMES W. SMITH PRESIDENT, COO

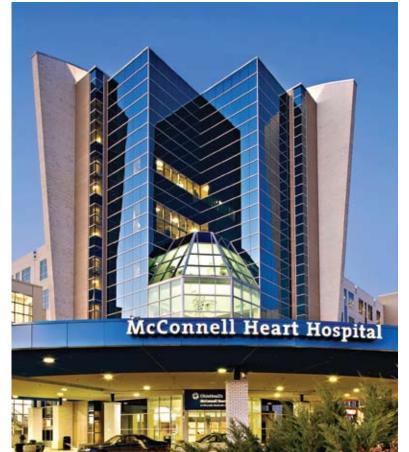
2005 2006 2007 2008 2009



COLUMBUS, OHIO

# CENTRAL OHIO HOSPITALS

ospital construction — whether erecting a new building or remodeling a standing structure — is one of construction's most challenging jobs. Not every company can do it. Hospitals require precise planning, careful consideration, and special skills. In a remodel, the doctors, nurses, and patients don't leave. Air quality and infection control can't be compromised, patients must feel secure, work must be done quietly, and critical utilities can't be cut, even by accident. Every construction step must be coordinated in advance with hospital staff. In central Ohio in the 2000s, there was one expert: Elford, Inc.



2004 RIVERSIDE METHODIST HOSPITAL HEART/ED EXPANSION — JV COLUMBUS, OHIO



2002 FAIRFIELD MEDICAL CENTER
NEW CONSTRUCTION, ADDITIONS, RENOVATIONS
LANCASTER, OHIO



2005 SPRINGFIELD REGIONAL CANCER CENTER SPRINGFIELD, OHIO

# {2000-2010} HOSPITAL PROJECTS BUILT BY ELFORD:

#### DILEY RIDGE MEDICAL CENTER

Canal Winchester, OH

#### DOCTORS HOSPITAL

Columbus, OH

DUBLIN METHODIST HOSPITAL Dublin, OH

#### FAIRFIELD MEDICAL CENTER

Lancaster, OH

## GRANT MEDICAL CENTER

Columbus, OH

#### HARDIN MEMORIAL HOSPITAL Kenton, OH

Marion General Hospital Marion, OH

#### Morrow County Hospital Mt. Gilead, OH

MOUNT CARMEL HOSPITALS
Columbus, OH

## NATIONWIDE CHILDREN'S HOSPITAL

Columbus, OH

#### RIVERSIDE METHODIST HOSPITAL Columbus, OH

SOUTHERN OHIO MEDICAL CENTER

## Portsmouth, OH



2007 DUBLIN METHODIST HOSPITAL DUBLIN, OHIO



2009 DILEY RIDGE MEDICAL CENTER CANAL WINCHESTER, OHIO

Great builders (58) Great Buildings

# THE ELFORD FAMILY TODAY

A true family business, Elford has always been defined by its people. It's still true today — though Elford, Inc., is a family of 220 employees, none of them named Elford. From the executives to the carpenters, from the field superintendents to the administrative assistants, they know the family story and understand the company commitment to quality. They take pride in driving through their community and seeing buildings Elford has constructed, and they understand that they are laying the foundation for the next 100 years. "We have a saying around here," they'll tell you. "We all bleed Elford red, and that means everything."



OPERATIONS - FIEL

Back row (left to right – starting with gray Elford shirt) Kyle Adams, Jacob McWhirter, Tom Smith, Kevin Potts, Roger Naumen, Matt Peters
Front row (left to right – starting with denim shirt) Tom McKown, Ron Conley, Les Lee, Earl Jenkins, Ora Keaton, Rodney Jones, Rex Stewart, Ray Harper,
William "Sonny" Parsley, Curt Ardrey, John Fisher, Jimmy Boyer, Dave Waller, Jason Steel



SHOP Bob McDonald, Paul Speakman



FRONT DESK Marianne Collins



#### OPERATIONS - PROJECT MANAGEMENT

Back row (left to right) Scott Gillespie, Jeff Ehrenfried, Randy Duncan, Mike Farrell, Brian Boost, Jamie Fields, Greg Keener, Mike Kray Front row (left to right) Jenetta Washington, Jeff Engram, Beth Gallam, Sami Ayyash



#### **IDERATIONS - ASSISTANT PROJECT MANAGEME**

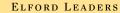
Back row (left to right) Chris Martinez, Joe Hannahs, Matt Sprinkle, Tina Shivers, Mike Hanuscak, Brandon Rastok

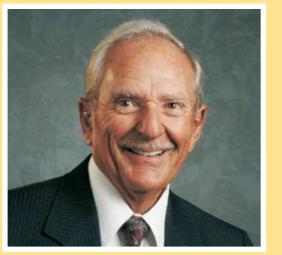
Front row (left to right) Mike Fahrenholz, Andy Schalitz, Clay Wilson, Jeff Rankey



#### SAFETY DEPARTMEN

Randy Petitt, V.P., Field Operations Scott Ritter, CHST (Construction Health and Safety Technician) Bob Butler, V.P., Operations Joe Motil, Field Safety Specialist





### J.R. Johnson

At age 74, Executive Vice President for Field Operations J.R. Johnson sees his 59-year construction career drawing to a satisfying end. He spent 36 of those years with Elford and created the programs that made the company a leader in workplace safety and productivity. Along the way, he trained two generations of Elford employees. J.R. has always known the smallest detail of the projects his crews were constructing. And not just their work, but the work of all of the trades on the project. Don't bet him on the size of the crew or the number of man-hours a subcontractor needs to work to finish a project on time. You would lose the bet. Retiring won't be easy. "I've spent a whole career with some of these folks. I've stayed because I liked them so much. It's tough to leave."





#### OPERATIONS - SUPERINTENDENTS

Pictured in this photo: Chris Smith, Curt Moss, Ken Elliott, Rob Deeslie, Tom Andry, John Lovely, Jeff Osborn, Rick Slocum, Gary Lowry, Jerry Phillips, Dave Smith, Mike Lawwell, Chris LeBlanc, Randy Wight, Don Cook, Nick Voss, Keith Jarvis, Bob Smith, Dale Olive, Matt North, John Smith, Fred Caudill, Greg Miller, Bill Kay, Don Mounts, Shane Lawwell, Rob Miller, Mike Mounts, Marty Mudrak, Don Shaw, Dave Lewis, Andy Adkins



HUMAN RESDURCES DEPARTMENT Colleen Rains, Lynda King



SENIOR MANAGEMENT ADMINISTRATION Missy Krajewski



#### ACCOUNTING DEPARTMENT

Back row (left to right) Pam Dougherty, Gay Hauenstein, Bob Zebracki, Lisa Gilbert, Peggy Scott

Front row (left to right) Brad Montgomery, Amy Corder, Craig Andrzejewski, Sharon Silvestro



SERVICE AND SMALL PROJECTS

Back row (left to right) Todd Wilkinson, Kevin Scoby, Jason Brown, Jeff Mason

Front row (left to right) Ray Clouse, Carla Goings, Paul Copeland



ESTIMATING DEPARTMENT

Back row (left to right) Walt Wagner, Denise Gilliam, Debbie Edwards, Matt Bennett

Front row (left to right) Jeff Endslow, Todd Dille, Dexter Housman, Brian Boost

#### GREAT BUILDERS [62] GREAT BUILDINGS



#### BUSINESS DEVELOPMENT AND MARKETING DEPARTMENT

Kathy Reed, Tim Davis, Paul Copelar



#### OFFICERS

Back row (left to right) Chris Fisher, Dwayne Manson, Ed Straub, Bob Butler, Randy Petitt

Front row (left to right) Jim Smith, Jeff Copeland, J.R. Johnson



Back row (left to right) John Royer, Tom Copeland, Bill Wickham, Mike Curtin Front row (left to right) Jim Smith, Jeff Copeland, Chris Fisher Not pictured: Tom J. Fitzpatrick

In 2010, Elford, Inc., like Ohio and the nation, is going through the worst recession since the Great Depression. Remembering the strengths and successes of their past, the company's leaders and employees are confident. According to Jeff Copeland, Chairman and CEO: "We're growing our talents, sharpening our skills, spending more time with our clients, and taking every advantage of new technology. We're laying the groundwork for Elford's next 100 years of success."

"Today, it's critical to have the right systems and equipment, but it's more important to have the right people in the right seats. We do," said President and COO, James W. Smith. "And we're taking this time to get even better. That's why we're putting an unmatched emphasis on leadership training and investing in our people. We really believe we set ourselves apart by being the best leaders and doing the best work."

"Our clients have a choice when they choose construction companies, and a significant number of the people who choose us are repeat customers. Others hear about us from them. We're really proud of that."

"25 years from now, we want the Elford team to look back on us and say, 'As bad as things got, these guys stuck to their values, and they got it right.' That's the whole story of Elford, Inc."

#### GREAT BUILDERS [64] GREAT BUILDINGS

# BUILDING RELATIONSHIPS

From the beginning, Edward "Pop" Elford's plan was to build relationships and earn repeat business by doing just what the client wanted in the very best way possible. The approach paid off immediately. His first client paid him \$200 for a small job, then returned a few months later with a job worth nearly 200 times that amount. One hundred years later, 80 percent of the company's projects are with former clients. Many have turned to Elford every decade for half a century or more.

A. Gutheil Grocery Abbott Foods Abbott Nutritionals Abercrombie & Fitch Abex Corp. ABF Freight Systems, Inc.

Ace Hardware Adena Hospital Aladdin Shrine Alpha Gamma Sigma Fraternity, OSU

Alpha Sigma Phi House, OSU Alum Creek Bridge

American Cold Storage American Education Press American Electric Power (AEP)

American Motorcycle Association American National Can American Red Cross

American Showa American Zinc Oxide Co. Anderson Concrete Corp. Anheuser-Busch Companies

AON Consulting Armour Co. Remodel Arro Department Store Arter & Hadden Arthur Kobacker Co. ASI Technologies

Associated General Contractors of Ohio

Association of Ohio Realtors

AT&T

B & T Metals Co. B.P.O.E. (Elks) Baker & Hostetler LLP

Bakery Service Corp./Wonder Bakery Co.

Ball Corp. Bancroft Building Bank of America

Bariatric Center of Columbus

Barley's Smokehouse Barnes & Noble

Battelle Memorial Institute

Bear Creek Corp.

Beechwold Homes Co. Housing Project Belmont Casket Manufacturing Co.

Berger Hospital

Bert W. Martin Memorial Hospital Beutan-Bloomfield Bridge Big Brothers/Big Sisters Birchwood Foods Black Diamond Coal Co. Blumer-Sartain Packing Co.

Bob White Inc.

Boehringer Ingelheim Roxane, Inc.

Bonney Floyd Co. Borden, Inc.

Brewer's Yard Apartments

Boy Scouts of America Delaware Camp

Brewer's Yard

Briarwood Realty Co. Housing Development

Broad Street Bridge Alum Creek

Broad Street Presbyterian Church

Brookside Golf & Country Club Buckeve Steel

Budd Dairy Co. Budget Car Sales Bureau of ATF

C & C Motor Freight C. C. Dillon & Son, New Lexington, Ohio

C. E. Morris Co.

C. N. Wade Residence, Canton, Ohio

Calumet Viaduct

Canal Dover Bridges Canton Cuttery Co.

Caldwall & Taylor Bulk Plant

Canton Provision Co.

Canton Storage & Transfer Co. Capital City Group (Capital City Crane)

Canton Fertilizer & Chemical Co.

Capital City Products Co.

Capital Club

Capital Senior Development Capital University

> Capitol Machine Corp. Carroll & Thompson Garage

Carroll Chain Co. Remodel Carroll County Bridge

Cassady Meadows, Inc. Housing Development

Catholic Diocese of Columbus Celanese Chemical Co.

Central Benefits Mutual Insurance

Central Brass & Fixture Co., Springfield, Ohio Central Building & Loan Savings Co.

Central College Presbyterian Church Central National Bank, London, Ohio

Central Ohio Endoscopy Central Ohio Paper Co. Central Ohio Pulmonary Centro Properties Group

Ceron Corp.

Champaign County Bridge

CheckFree Corp. Chemical Abstract Service Chervl & Co.

Childhood League

Children's Home Bridge (Lane Avenue)

Chillicothe Bottling Co. Chillicothe Opthalmic Center Christ United Methodist Church

Christopher Inn Church Street Properties

Citizens Bank, Sidney, Ohio Citizens Bank, Urbana, Ohio

Citizens Bank, Westerville, Ohio

City National Bank & Trust Co.

City of Columbus City of Dublin City of Newark

City Ice & Fuel Co.

Clark County Bridge CME Federal Credit Union

Coca Cola Bottling Co., Marion, Ohio

Columbia Gas of Ohio

Columbus & Southern Ohio Electric Columbus Airport Authority

Columbus Bank Book Columbus Bolt & Forging

Columbus Builders Supply Co. Columbus City Schools Columbus Coal & Lime Co.

Columbus Coated Fabrics Columbus Commercial Realty

Columbus Country Club Columbus Developmental Center

Columbus Dispatch

Columbus Eye Surgery Center Columbus Health Department

Columbus Ignition Co. Arnett Building

Columbus Industries Columbus Metropolitan Club Columbus Museum of Art Columbus Packing Co. Columbus Paper Box Co. Columbus Pharmacal Co.

Columbus Plate & Window Glass Co.

Columbus Plate Glass

Directions for Youth Dispatch Printing Co. Docksides Restaurant

Doctors Hospital Doubletree Guest Suites

E. J. Thomas Co.

Easton Town Center

Ebco Manufacturing Co.

Emil Buchsieb Building

**Equity Properties** 

F. O. Schoedinger Co.

Fairfield Medical Center

F. W. Sloter, Inc.

Ernst & Young

Elks Building, Marion, Ohio

Elks Building, Mt. Vernon, Ohio

F & AM Lodge, Worthington, Ohio

Dublin Methodist Hospital

DSW. Inc. Dublin Bridge

Commercial Paste Co. E. E. Bickett New Broadway Theater Community Mercy Health Partners

COMTEX (Central Ohio Medical Textiles) E. M. Hulse Manufacturing Co. Conn's Potato Chips E. W. Courtright Building

Consumers Brewing Co., Newark, Ohio East High School Repair Parapet

Cooper & Lybrand COSI

Columbus Riding Club

Columbus Surgical Center

Columbus Washboard Co.

Commercial Building Office

Columbus Technical Institute

Columbus Southern Ohio Electric Co.

Columbus Speech & Hearing Center

Columbus State Community College

Court Realty Co. Freight Dock Covenant Presbyterian Church

Crane Plastics

Delphi

DeSoto Co.

Delta Phi Epsilon

Delta Tau Delta House, OSU

Denison Engineering Co.

Diamond Innovations

Dickerson Shoe Co.

Diley Ridge Medical Center

Crosswood Retail/Office Center Crowe Chizek & Co.

Crystal Restaurant, Marion, Ohio Eurand, Inc. CT Corp.

Evans Adhesives Cummins Diesel Co., Briggsdale, Ohio Exact Weight Scale Co. Division. National Industrial Products Inc. Cummins Storage Co.

Cunard Lang Plant Curfman & Williams Building, Westerville, Ohio

Cussins & Fearn Co. D. A. Ebiner Sanitary Manufacturing Co. (Ebco)

Fairmont Creamery Co. David Davies Packing Co. Falter Packing Co. Dean Witter & Co.

Famous Fraternity Sportswear Delaware Bariatric Center Fayette County Memorial Hospital Delaware City Schools

Federal Glass Co. Delaware Radiation Oncology Del-Co Water Co., Inc.

Federated Department Stores Fiesta Shopping Center Fifth Avenue Coal Co. Fifth Avenue Floral Co.

Fifth Third Bank

Fisher Development

Fink & Heine Packing Co. First Community Bank First Community Village

Diamond Metal Weather Strip Co. First National Bank, Jackson, Ohio Flxible Side Car Co., Loudenville, Ohio Florence Crittenden House

Franklin Federal Savings & Loan Association

Gerald D. Hines Interests

Grace Lutheran Church

GREAT BUILDERS (85) GREAT BUILDINGS

Ford Brothers Garage Greenlawn Cemetery Association Forest Lawn Memorial Garden Gus & Sun Theater, Springfield, Ohio

Grant Medical Center

H. E. Newman Co.

Green Street Enterprises

Forum Manufacturing Gwinn Milling Co. Frankenberg Brothers Paper H. Braun Sons & Co. Box Manufacturing Co.

Franklin Adhesives Habash Reasoner & Frazier Franklin County Animal Shelter Hamilton Milk Co.

Franklin County Commissioners Hardin Memorial Hospital Franklin County Tuberculosis Hospital Repairs Harding Memorial, Marion, Ohio

Harding Psychopathic Hospital Franklin Junior High School Harmon Electric

Franklin University Hartford City Paper Co., Indiana Fraternal Order of Police Hartman Stock Farm Buildings Fred C. Janton & Co. Hausman Steel Co. Freemont Creamery Co. Hayden Run Bridge

Friendship Village of Columbus Hayward Distributing Co. Friendship Village of Dublin Healthplex

Frito-Lay, Inc. HealthSphere Corp. Fruehauf Trailer Co. Hechinger Co. Herb Paper Box Co. Furnace Ice Cream Co. Hewlitt-Packard Co. Galion Community Hospital Hilliard City Schools Gallia County Bridge, Vinton, Ohio

Gallia-Jackson-Vinton Joint Hillsboro Light & Fuel Co. Vocational School District Hocking Valley Hospital General Baking Co. Hocking Valley Railroad General Electric Corp. Holiday Inn Express Georgia-Pacific Corp. Holy Trinity Lutheran Church

Holzer Clinic German American Publishing Co. Honda of America Manufacturing Co.

Germania Club Hopewell Center Glen Rest Cemetery Hordis Brothers Glennwood Commons Horrance Broadcasting Inc.

Glicks Furniture Co. Hospital Properties Inc. Glimcher Properties Ltd. Howard Paper Co., Urbana, Ohio Goldberg Iron & Steel Co. Baler Pit

Howard Woodward Co. Golden Corral Huffman-Wolfe Co. Goodwill Columbus Hull & Associates Goodyear Tire & Rubber Co. Huntington National Bank

Grady Memorial Hospital Independent Ice Co. Grange Mutual Casualty Group Inland Products, Inc.

IBSCO

#### GREAT BUILDERS (66) GREAT BUILDINGS

Great builders (68) Great Buildings			Great Builders (87) Great Buildings				
Inter State Steel Co.	Lewis & Simpson Co.	Mercy Hospital, Mt. Vernon, Ohio	Ohio Bell Telephone Co.	PPG Expansion	Smith Brothers Hardware	The Columbus Forge & Iron Co.	W. K. Lanman Building
International Packaging	Lewis & Williams, Mt. Vernon, Ohio	Merrill Lynch	Ohio Cartage Co.	Preble County National Bank, Eaton, Ohio	Snively Garage Building	The Columbus Rendering Co.	Waldock Packing Co., Sandusky, Ohio
Into Great Co.	Liberty Crossing Retail Center	Metal Forge Co.	Ohio Chamber of Commerce	Premier Sports Club	Society Bank	The Galbreath Co.	Walter Braun Building
Isaly Dairy Co., Youngstown, Ohio	Licking Memorial Hospital	Methodist Elder Care Services	Ohio Department of Transportation	Prescott, Ball & Turbin	Solur Metal Products Co.	The Jeffrey Manufacturing Co.	
J. C. Bradford & Co.	Liggett Reo	Midland Insurance	Ohio Dominican University	Presutti's Villa	South Side Lumber Co.	The Keever Starch Co.	Wasem Packaging
J. F. Schmidt Packing Co.	Limited Brands	Midland Theater, Newark, Ohio	Ohio Education Association	Price Stokes Co.	Southern Development Co.	The Matlin Co.	Watkins Printing Co.
J. K. Schoninger, Marion, Ohio	Linworth United Methodist Church	Midtown Obstetrics/Gynecology	Ohio Equities Management	Prudential Securities	Southern Ohio Eye Association	The Murphy Co.	WBNS-10TV
J. P. Gordon Co.	London Prison Dormitory	Midwest Packing Co.	Ohio Hospital Association	Qwest	Southern Ohio Medical Center	The Nippert Co.	WD Partners
J. R. Neth Theater, Clintonville, Ohio	Lucent Technologies	Minnesota Mining & Manufacturing	Ohio Hospital of Psychiatry	Ralston Purina Co.	Springfield Abattoir Co.	The Ohio State University	Weber-Bauer Packing Co.
J. R. Trowbridge Storage Co.	M & I Packing Co.	Moores & Ross Dairy Washington Avenue Plant	Ohio Ice Cream Co., Zanesville, Ohio	RCA Expansion	Sprint & Nextel	The Salvation Army	Weisheimer Bridge, Clinton Township
J. W. Brown Manufacturing Co.	M & R Dietetic	Morrow County Hospital	Ohio Inspection Bureau	Regency Hospital Co.	St. Agatha Church	The Timken Roller Bearing Co. (The Timken Co.)	Wellman, Inc.
Jefferon Ice & Cold Storage Co.	Madison County Hospital	Motor Masters	Ohio Masonic Home	Reo Truck Co.	St. Ann Hospital for Women	Thompson Hamilton Building	
Jeffrey Galion Foundry	Main & Third Street Co.	Motorists Insurance Co.	Ohio Packing Co.	Republic Steel	St. Ann's Hospital	Thompson Hine LLP	West High School
John Amicon & Brothers Co.	Manongahelo Valley Traction Co., Clarksburg, WV	Mount Carmel Health System	Ohio Penitentiary	Retail Planning Associates - RPA	St. Anthony Hospital	Toledo & Ohio Central Railroad Bridge	West Jefferson Bridge Repair
Jones Lang LaSalle	Marion Country Club	Mt. Gilead National Bank	Ohio Rural Electric	Ricart Ford Dealer	St. John's Church Remodel	Towne Properties	Westerville Convalescent & Nursing Center
Jones, Day, Reavis & Pogue	Marion County Telephone Building	Mt. Lyric Theater, Mt. Vernon, Ohio	Ohio Wesleyan University	Rich Products Corp.	St. Margaret of Cortona	Toys R Us	Westerville Creamery
Joseph Deible Residence	Marion General Hospital	Muirfield Village Golf Club	OhioHealth Corp.	Rickenbacker Aviation	St. Mary of the Springs Infirmary-Mohun Hall	Trammel Crow Co.	Wheeling & Lake Erie Railroad
JPMorgan Chase	Marion Ice & Cold Storage Co.	Murfin	Old Trail Printing Co.	Riley Shoe Co.	St. Mary of the Springs Science	Tranquility Spa	Bridge, Zanesville, Ohio
Keneco, Inc.	Marion Metal Products Co.	Murray City Coal & Ice Co.	Olentangy Inn Hotel	Riverside Methodist Hospital	Building - St. Albert's Hall	Trinity Health System	Wheeling National Bank
Key Bank	Marion National Bank	National Automotive Parts Associates	Olentangy Local Schools	Riverside United Methodist Church	St. Mary's Hospital	Tristar Power	White Castle System, Inc.
Keystone Powdered Metal Co.	Marion Packing Co.	National Car Rental	One Columbus Building Association	Riverview Surgery Center	St. Mary's School St. Peter Church	Tween Brands	,
King Avenue Bridge	Market House, Marion, Ohio	National City Bank	Orient State Hospital	Robertshaw Controls Co.	St. Stephen Episcopal Church	Tylersville Retail Center	Whitebarn Candle
King Avenue Warehouse	Maryhaven, Inc.	National Electric Coil Co. Division	Orton Memorial Laboratory	Rocky Fork Country Club	St. Thomas the Apostle Church	Union Carbide Industrial	Wilbours Co., West Virginia
Kingston Milling Co.	Marysville Reformatory	McGraw-Edison Co.	Oscar Kaiser Canal Street Building	Ross Laboratories	Standard Bolt Works Co.	United House Dressed Meat Co.,	Wiles, Doucher, VanBuren, & Boyle LPA
Kinnear Manufacturing Co.	Marzetti Restaurant	Nationwide Children's Hospital	Otterbein College Gymnasium	Ruth's Chris Steak House	Standard Oil Co. Filling Station	Altoona, Pennsylvania	Williams Co., London, Ohio
Kipco Industries, Inc.	Masonic Temple	Nationwide Development Co.	Our Lady of Peace Church	Ryder Trucking	Star Equipment Co.	United McGill Corp.	Willow Brook Christian Communities
Kirk Williams Co.	Masonic Temple, Westerville, Ohio	Nationwide Realty Investors	Outer Belt East Office Building	S. M. Turpie Residence	State Auto Insurance Companies	United Provisions Co.	Women's International Bowling
Knights of Columbus Holding Co.	Masterfoods USA	Navistar International Corp.	Paine Webber & Co.	Salem Bridge, Salem, Ohio	State of Ohio Psycopathic Hospital	United Technologies, Inc.	Congress Headquarters
Market House, Marion, Ohio	Mathews, Click & Bauman	New York Central Lines	Palace Theatre	Salesian Boys & Girls Club	State Reservoir, Gallipolis, Ohio	United Way	Woots Theater, Washington C.H., Ohio
Knox Tire & Rubber Co., Mt. Vernon, Ohio	Max Zeller	Newark Radiation Oncology	PCS Realty	Samaritan Hospital	State Savings Bank	Universal Electric	Worthington Bridge, Sharon Township
Kohr, Royer, Griffith	McCord Corp. Tank Foundations, London, Ohio	Nicklaus House	Peoples Saving & Loan	Sanese Services Inc.	State Teachers Retirement System	Universal Ice & Cold Storage Co. (Manongahela, Pennsylvania)	
Kraft Foods	McDonald's Restaurants	Niehaus, Inc.	Pepsi Cola Bottling Co./G&J Bottling	Schlezinger Baler Building	Steiner & Associates	University Club	Worthington Foods
Krieger Ford, Inc.	McDonnell Douglas	NIFCO	Perpetual Federal Savings & Loan, Urbana, Ohio	Schottenstein Zox & Dunn Co., LPA	Sterling Paper Co.	Utility Operating Supply Co.	Worthington Hills Country Club
Krieger Sawmill Lincoln-Mercury, Inc.	MCI Telecommunications	North Columbus Ice Co.	Philadelphia Apartments	Scioto Ridge United Methodist Church	Suburban Motor Freight	Valley Dale Dancing Pavillion	Worthington Industries
Kroger Grocery & Baking Co.	McPherson Restaurant	Novak Funeral Home	Photonic Integration Research, Inc.	Scioto Valley Pools	Sullivan Medical Center	Verizon Wireless	Worthington Presbyterian Church
Lane Aviation	Mead Corp.	O. M. Scott & Sons	Pickerington Creamery Co.	Seagraves Corp.	Sun TV	Vernon Theater, Mt. Vernon, Ohio	Worthington Schools
Langs Dye House	Medical Center Hospital	Oakland Park	Pittsburgh Plate Glass	Select Medical Corp.	Sunbury Savings & Loan	Virginia Hotel Remodel	WSYX Channel 6
Lape, Adler Shoe Co.	Medick Ford Dealership	Oasis Corp.	Plain City Theater	Shadesville Bridge	T Marzetti Co.	Volunteers of America	
LaSalle Office	Meijer, Inc.	Odyssey Healthcare	Plastex Co.	Sharon Township Bridge	T. A. Whalen	Vorys, Sater, Seymour and Pease, LLP	WTVN Channel 610 AM
Lazarus Department Stores	Melman Co.	Oelgoetz Duplex Building	Pollak Steel Co., Marion, Ohio	Shearson Lehman Brothers	Target Corp.	W. B. Brickel Ruggery Building	YWCA - Young Women's Christian Association
Legg Mason Wood Walker	Memorial Association of Knox	Ohio Association of Realtors	Ponco Development Co.	Siemens Medical Solutions	Techneglas, Inc.	W. B. Marvin Co.	Zaner-Bloser Inc.
Lennox Industries	County, Mt. Vernon, Ohio	Ohio Auto Auction	Pontifical College Josephinum	Smith & Schaefer	THD Tool Rental	W. B. Ruggery	Zaremba Group
Leveque Tower	Merck, Sharpe & Dohm	Ohio Bar Association	Powell Apartments	Smith Barney, Inc.	The American Heart Association	W. H. Marvin Co.	

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OVER THE PAST ONE HUNDRED YEARS, ELFORD HAS WORKED WITH THOUSANDS OF BUSINESSES, INDIVIDUALS and professional associations who have contributed to our success. We would like to thank all of you. This includes several photographers, some of whose work is featured in this book, including BLT Productions, Inc., Cam-Tech, Chameleon Photo & Design, Inc., Charles R. Moor Photography, Inc., Cunningham/Feinknopf Photography, Feinknopf Photography, Imagemakers Photographic, JE Evans Photography, Inc., Kevin Keefer Photography, Doug Martin, Rick Buchanan Photography, Rycus Associates Photography LLC, Top Site Aerial Photography, Will Shively Photography, and Yarrington Studio, as well as those whose names we no longer have. Special thanks also goes to the Ohio Historical Society for the help they provided in collecting resources for this book.



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